

ACCELERATE HUMAN RESOURCES

As Human Resources leaders are adapting to current times in support of the evolving workforce, they are wearing many more hats beyond HR operations, strategy and culture across the employee lifecycle. As a former internal HR Leader and a current entrepreneur, Jennifer shares her practical knowledge through a consultative approach with the goal of elevating other HR professionals to achieve their professional goals.

COACHING PARTICIPANTS

- HR Manager, HR Director, Vice President or Head of Human Resources
- Newly appointed or promoted to an HR Leader from another role in the company
- High Potential Leader

APPROACH

Every coaching engagement is unique. Jennifer will listen to your needs and determine, collaboratively, the ideal solution. She will work closely with your organization to create the optimal coaching experience for any HR or high-potential leader looking to elevate their business acumen, skills, and strategic HR capabilities.

Jennifer's approachable style works well with HR leaders across all generations. She will guide them through their challenges and opportunities to discover unique solutions while benefiting from her practical, personal guidance. She creates a safe, comfortable, and confidential environment that fosters open dialogue to identify areas of development and action plans through a Coaching Agreement that translates into practical results in their role and, ultimately, the organization.

TYPICAL ENGAGEMENT

SIX-MONTH PROGRAM

| | SERVICES | DESCRIPTION |
|---|-----------------------|--|
| 1 | Intake and Discovery | Preliminary meeting with client; commence 360 assessment and review coaching engagement and outcomes with the client |
| 2 | Coaching Sessions | Two (2) sessions per month - twelve (12) total |
| 3 | Just-In-Time Support | Additional hours can be allotted per month |
| 4 | Email Correspondence | Email support between sessions with customized assignments and resource sharing |
| 5 | Stakeholder Alignment | Three (3) meetings total, ideally held before, during, and after coaching sessions |

To get started, please contact Jennifer Martinez directly at 941-346-8600 or send an email to info@consulthrpartners.com for a free consultation.



Jennifer Martinez

Executive Coach
for HR Professionals

Jennifer's executive coaching combines the extensive expertise of her 25+ years in senior-level HR management with real-time knowledge across multiple industries and companies experiencing fast growth as both an entrepreneur and CEO.

OVERVIEW

In business and as a coach, Jennifer is valued as a self-aware leader with a strong EQ and a clear communicator who is energetic, innovative, action-oriented, and results-focused. She takes a highly consultative approach to coaching, helping her clients align people strategy with business strategy while ensuring culture and employee well-being is front and center. Her genuine care for her clients ensures a safe, comfortable, and confidential environment that fosters open dialogue about their areas of development and progress against their action plans.

CLIENT ENGAGEMENTS

- Coached a newly appointed Head of People and Culture in a manufacturing/distribution company who had transitioned from a senior marketing role to an HR role. Jennifer partnered closely with her client to develop strategic HR priorities that closely aligned to the business operating model and included measurable goals tied to enhancing culture, employee retention, and high performance.
- Coached a high potential senior HR Manager of a utility company who is leading a major HR transformational initiative. Jennifer drew on her real-life experience in HR operations, strategy, and project management to guide her client to enhance her leadership capabilities.
- Coached an SVP of Talent Acquisition and Human Resources in a fan engagement and events company within the sports industry experiencing fast growth following multiple acquisitions. Jennifer and her client worked collaboratively to build an HR Strategic Plan and Operational Roadmap aligned to the company's financial and operational objectives. As a result, they are continuing to partner together to invest in the HR organizational structure to ensure the team can execute on the highest priorities in the business.

INDUSTRY EXPERIENCE

- Gaming
- Hospitality
- Technology
- Sports
- Manufacturing/Distribution
- Healthcare/Dental Service Organization
- Government/Utilities/Municipalities
- Nonprofit
- Commercial Services/Landscaping
- Real Estate/Banking

FUNCTIONAL EXPERIENCE

- HR Strategy & Performance Management
- Organizational Design & Structure
- Executive Management Coaching
- Sensitive & Confidential Workplace Investigations
- HR Outsourcing & Vendor Management
- Employer Branding & Internal Communications
- Organizational & Capability Development
- Global HR Operations & Shared Services
- Mergers & Acquisitions
- Workforce Planning & Analytics
- Full Life Cycle Talent Management
- HR Regulatory Compliance
- Total Rewards Strategies

MULTI-CULTURAL EXPERIENCE

- 20+ Years Global HR Leadership in Matrixed Environment (Americas, EMEA, Australia, Asia Pacific, and India)

PROFESSIONAL/CORPORATE EXPERIENCE

- Consult HR Partners – President & CEO
- Scientific Games Corporation – Global Vice President, Corporate Human Resources
- College of Southern Nevada – Adjunct Professor/Business Communications
- Konami Gaming, Inc. – Vice President, HR & Executive Management Board
- Aristocrat Technologies, Inc. – Vice President, Human Resources
- Caesars Entertainment – Human Resources Director & Hotel Management roles

CERTIFICATES AND TRAINING

- Senior Professional Human Resources (SPHR)
- Development Dimensions International Certified
- Lee Hecht Harrison Coaching Series
- University of South Florida – Diversity, Equity and Inclusion Certificate

EDUCATION

- M.S. Organization Leadership – Regis University
- B.S. Business Management – University of Phoenix