

E-TRAINING COURSES

(SELF-DIRECTED FOR INDIVIDUALS OR CUSTOMIZED FOR VIRTUAL TRAINING)

Our professional development training library cover a variety of courses targeted to develop front-line employees to first level managers to grow in their current role or prepare them for their next role. These courses are short in duration and can be taken individually at their own pace OR customized into a 1-2 hour virtual training program by one of the CHRP consultants for a team of employees.

- Accountability at Work: Creating a Culture of Ownership and Responsibility
- Adapting Your Leadership Style: The Four Behavior Styles and How to Make Them Work for You
- Analytical Thinking Skills: Organize, Assess, and Communicate Data for Effective Decision-Making
- Appreciating Diversity: Fostering a Climate of Inclusion, Sensitivity, and Respect in the Workplace
- The Art of Influencing Others
- Assertiveness Skills
- Balancing Priorities: How to Successfully Manage Tasks, Deadlines, and Expectations
- Behavioral Interviews: An Evidence-Based Approach to Hiring the Right Candidate
- Business Etiquette
- Coaching Conversations
- Coaching for Development: Help Employees Reach Their Full Potential
- Communicating as a Manager: Help Your Employees to Succeed through Effective Communication
- Creative Problem Solving
- Creative Problem Solving—Applied
- Critical Thinking Skills
- Critical Thinking Skills—Applied: Putting Theory into Practice
- Cultural Competency
- Delegating for Growth
- Developing Positive Relationships at Work
- Developing Your Direct Reports
- Effective Listening Skills
- Effective Risk-Taking
- Emotional Intelligence: A Scientifically Proven Method for Developing the Skills of Success
- Employee Engagement: The Supervisor's Guide to Gaining and Sustaining Commitment
- Ethics in the Workplace
- Financial Intelligence: The Ten Accounting Instruments Every Professional Should Know
- From Creativity to Innovation
- The Golden Rule: How to Create a Successful Workplace
- How to Make Yourself Indispensable
- How to Manage Your Emotions
- Increasing Your Emotional Intelligence
- Leadership 101
- Leading Others Through Change: A Three-Phase Model for Success
- Learning to Manage: Techniques and Tools for the New Manager
- Listening with Intent: Mastering the Skills of Active Listening

- Managing Offsite Employees: Staying Connected with a Dispersed Workforce
- Managing Up: Forging a Successful Relationship with Your Supervisor
- Meetings: How to Make Them More Efficient and Effective
- Mental Models: The Key to Making Reality-Based Decisions
- Mentoring 101: Discover the Keys to a Successful Mentor-Mentee Relationship
- Motivating Employees to Be Their Best
- Navigating Difficult Conversations: Deliver Your Message with Poise, Empathy, and Resolve
- Onboarding: How to Successfully Integrate New Employees
- Ongoing Performance Development: A Systematic Approach to Maximize Employee Productivity and Efficiency
- Organizational Trust: Strengthen and Restore Respect, Faith, and Integrity at Work
- Practical Project Management: Taking Projects from Inception to Completion
- Productive Work Habits
- Put it in Writing: How to Prepare, Organize, and Present a Compelling Business Report
- Resilience: How to Keep Going When the Going Gets Tough
- Selling Essentials: Coaching for Performance
- Selling Essentials: Developing Clients for Life
- Selling Essentials: Opening the Sales Call
- Selling Essentials: Presenting Solutions, Overcoming Objections, and Closing the Sale
- Selling Essentials: Prospecting and Territory Management
- Selling Essentials: Understanding the Sales Cycle
- Selling Essentials: What to Ask and How to Listen
- Servant Leadership: Supporting Others While Growing Your Business
- Skillful Collaboration: Working Successfully with Others to Achieve a Common Goal
- Social Media at Work: Reap the Rewards and Avoid the Risks
- Solid Business Writing
- Staying Focused: Handling Change and Uncertainty in the Workplace
- Strategic Planning 101
- Super Manager: Be the Boss Everyone Wants to Work For
- Supervisor Communication Skills
- Systems Thinking: How to Solve Problems So They Stay Solved
- Taking Control of Conflict: How to Resolve and Minimize Workplace Disputes
- Taking Initiative: How to Inspire a Proactive Company Culture
- Talk Like a Leader: What Every Leader Needs to Hear
- Team Chemistry: How to Build a Team that Everyone Wants to Join
- Team Excellence: The Secret to Achieving High Performance
- Time Management
- The Toughest Supervisor Challenges
- Train the Trainer: A Practical Guide to Classroom Facilitation
- The Transformational Leader: Inspiring and Motivating Others to Achieve New Levels of Success
- Understanding Generational Differences: Overcome Stereotypes and Unite Employees of All Ages
- Why We Struggle With Tough Decisions: Overcoming Doubts and Dilemmas
- Women and Leadership: Working Through Barriers and Biases